

# BLUE PRINTING



Name:

		<b>BEFOREHAND</b>	<b>USING THE SERVICE</b>	<b>AFTER USE</b>
<b>STEPS</b>		Notice, understand, be triggered.	Decide to use, first use, further use, help with problems.	Relationship building, stimulating re-use, end of use.
FRONT OFFICE	Activity	What does the user do in this step?		
	Touchpoint	What do the user and employee use for this? (folder, form, membership card, etc.)		
BACK OFFICE				
<b>BEHIND THE SCENES</b>				
Internal processes	What do your employees or systems do behind the scenes?			
External processes	What happens in the eco-system?			
TO DEVELOP				